



## **Cooperative Business Development Specialist**

The Department of Agricultural Economics at the University of Nebraska-Lincoln is seeking candidates for a full time Cooperative Business Development Specialist.

The position will provide support, expertise, and technical assistance to multi-owner businesses (i.e. cooperatives/LLCs), especially during their developmental phase. This position will support and grow the activities and mission of the Nebraska Cooperative Development Center and the corresponding plan of work. This position requires fairly extensive in-state travel and working nights and weekends. Work location of this position is negotiable.

Requirements include a Bachelor's Degree in business, economics, agriculture, natural resources or closely related degree required plus two (2) years' combination of experience providing business support, project management, organizational development and/or training. Work history will show strong skills in written communication, public speaking, interpersonal relations, organization, and project management. Familiarity or experience in business startups and development processes, including: feasibility/market/financial analysis. Attention to detail and able to meet deadlines. General computer skills.

Preferred requirements include: candidate with a Master's degree in Business Administration or closely related Business or Agricultural field. One (1) plus year experience in business development/start-ups. One (1) plus year experience with multi-owner businesses, specifically cooperatives and/or LLCs. One (1) plus year experience in grant writing and management. Familiarity or experience in working in rural areas, especially within Nebraska. Familiarity or experience with multi-owner businesses such as cooperatives and/or limited liability companies. Demonstrated ability to work with a wide variety of groups.

To view the complete position details and apply for this position, go to the UNL Employment web site: <http://employment.unl.edu>. Search for requisition number S-180133 and click on "Apply to this job". Attach a letter of interest, curriculum vitae, transcripts, and contact information for three professional references. Review of applications will begin on March 1, 2018 and continue until the position is filled or the search is closed. For more information please contact the Search Committee Chair, Elaine Cranford, by calling 402-472-1748 or by email at [ecranford2@unl.edu](mailto:ecranford2@unl.edu).

*The University of Nebraska-Lincoln is committed to a pluralistic campus community through Affirmative Action, Equal Opportunity, work-life balance, and dual careers. See <http://www.unl.edu/equity/notice-nondiscrimination>.*

The **Nebraska Cooperative Development Center** is Nebraska's center for cooperative based business development. For nearly two decades the University of Nebraska-Lincoln, Nebraska Cooperative Development Center (NCDC) has been working with start-up and established "multi-owner" businesses throughout the state. NCDC provides education, training, and technical assistance to cooperatively owned businesses, be it a cooperative, an LLC, or other "multi-owner" business structures. NCDC is committed to creating sustainable communities in Nebraska where people work together to meet their needs and reach their goals. The center provides technical assistance, education, and training for developing and existing groups.

Cooperative businesses are unique because they are autonomous associations of people united voluntarily to meet their common economic, social and cultural needs and aspirations through a jointly owned and democratically controlled enterprise.

For more information about NCDC visit: [ncdc.unl.edu](http://ncdc.unl.edu)